

Business Excellence in the Food & Beverage Industries

1 DAY ONLY!

Lean Thinking & Business Excellence Workshop: Book Now!

Join World Leaders in Lean Thinking & Make Your Business Globally Competitive!

- Professor Peter Hines, UK
- Andrew Stewart, Australia
- David Hanlon, Australia

Sydney - Monday August 21, 2006

Brisbane - Thursday August 24, 2006

Melbourne - Monday August 28, 2006



IntelLog
Integrated Business Solutions



Know-how for Horticulture™



Department of State and Regional Development



Key Workshop Outcomes

- Understand how Business Excellence can be achieved
- Gain an insight of Lean Thinking and how it is applied to business and supply chains
- Learn how others are moving toward business excellence
- Learn how to identify and quantify underlying costs of a business
- Gain appreciation of how you can improve communication of change to achieve better engagement of business stakeholders



Registration Form

Please complete and return to Intellog by fax: (03) 9550 0829 or post: IntelLog Pty Ltd, Level 2, 541 Blackburn Road, Mount Waverley Victoria 3149. Enquiries: Emma@intellog.com.au.

I wish to register for ____ tickets to the following venue (below) @ **\$385 each** (inc GST). 2 or more from 1 company = 10% discount.

Sydney - 21/08/2006

Rydges - Parramatta
116 - 118 James Ruse Drive,
Rosehill NSW 2142
Ph. (02) 8863 7600

Brisbane - 24/08/2006

Brisbane Technology Park
1 Clunies Ross Court
Eight Mile Plains QLD 4113
Ph. (07) 3853 5200

Melbourne - 28/08/2006

RACV City Club
Level 2, 501 Bourke Street
Melbourne Vic 3000
Ph. (03) 9944 8888

Title: _____ Name: _____ Surname: _____

Address: _____ Suburb: _____ State: _____ P/C: _____

Ph (W): _____ Ph (H): _____ Mobile: _____

I authorise Intellog to charge \$_____ to my MasterCard BankCard VISA

Credit card number: _____ Expiry: _____

Cardholder's name: _____

Cardholder's signature: _____

Please find a cheque enclosed for \$_____ made payable to IntelLog Pty Ltd.

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One Day Workshop Program

9.00am Prof Peter Hines: Lean Thinking – Path to Business Excellence



- Introduce Lean Thinking as a means of achieving Business Excellence.
- Outline recent UK and European experience, examples and case studies in the food and beverage industries
- Detail the latest developments in UK grocery retailing, the impact of retailers on the industry and where they are going – what's next?



10.30am Break

11.00am Andrew Stewart: Lean Thinking in the Australian Food and Beverage Industry



- Outline examples of the application of Lean Thinking in Australia
- Specific case studies of Supply Chain and Supplier Integration
- Reducing the underlying cost of a business – industry examples of Australian companies doing things better and doing better things
- Retail Grocery - the current state and some of the issues



12.30pm Lunch

1.30pm David Hanlon: Change Management – The People Side of Change



- The ability of communicating change is one of the essential requirements for achieving business excellence
- Outline how to communicate change and negotiate to get what you want
- How to improve your ability to engage fellow staff, customers and suppliers
- How to develop clarity in developing negotiation frameworks for differing situations e.g. moving to business excellence



3.00pm Break

3.30pm Group Activity and Discussion: Leader – Professor Peter Hines



- Example of understanding and quantifying the underlying cost in a business
- Discussion – What's in it for me?
- What and how to start, the key risks and barriers
- Your experiences and comments
- Workshop learning and value



Business Excellence in the Food & Beverage Industries: Speaker Profiles



Professor Peter Hines is Professor of Supply Chain Management and Director of the Lean Enterprise Research Centre at Cardiff Business School. He holds a BA (MA) in geography from Cambridge University and an MBA and PhD from the University of Cardiff.

Peter followed a successful career in distribution and manufacturing industry before joining Cardiff Business School in 1992. Since that time he initially led the Materials Management Unit and now leads the 38 strong Lean Enterprise Research Centre. The Lean Enterprise Research Centre is the largest dedicated research centre in Lean Thinking in the world. Peter is also Chairman of S A Partners, a specialist consultancy organisation that assists companies to apply Lean Thinking to their own Value Streams. S A Partners has grown rapidly, primarily through client referrals, to over 40 consultants working with large multi-national firms such as Whirlpool, Ford, Sony, Smiths, Boots and Rexam together with their associated Supply Chains and individual smaller companies.



Andrew Stewart is the Managing Director of Intelog and has over thirty years pioneering experience in the supply chain, materials handling, manufacturing and logistics industry. Andrew has been involved in business reviews and implementations in a

wide range of industries in the areas of business development, strategy deployment, process improvement, organisation structure, supply chain, manufacturing, physical distribution, information systems, mentoring, training and change management. Andrew is one of the supply chain and change innovation leaders in Australia. He is a Lean Thinking Champion and a Lean Trainer having trained in the UK with Professor Peter Hines of Cardiff University. Intelog are specialists that understand the whole supply chain, from supplier to customer, and how value is delivered to the customer and created for the business. Intelog applies leading Lean Thinking principles and tools in its client relationships.



David Hanlon is an international business strategy and marketing consultant. His business analysis and benchmarking activities have been undertaken for both corporate and private companies in Australia, Asia and South America. Within the Asian region and China in particular, he is ranked as one of the Asian Development Bank's leading strategic market analysts. He has built his skills as a presenter and facilitator through extensive national and international experiences across many parts of the agribusiness supply chain. He works with a strategic mindset and builds strength in people's abilities through challenge and support. Increasingly, he is in demand for the conduct of business and professional development schools and workshops. He is trained in the use of the principles Neuro Linguistic Programming (NLP) and is an accredited deliverer of the Negotiators Toolkit. These skills enable him to introduce the subtleties of our communication styles to achieve cultural shifts within organisations.